## Forget everything you know about IT consulting and freelance life





YOUR OWN PERSONAL AGENT



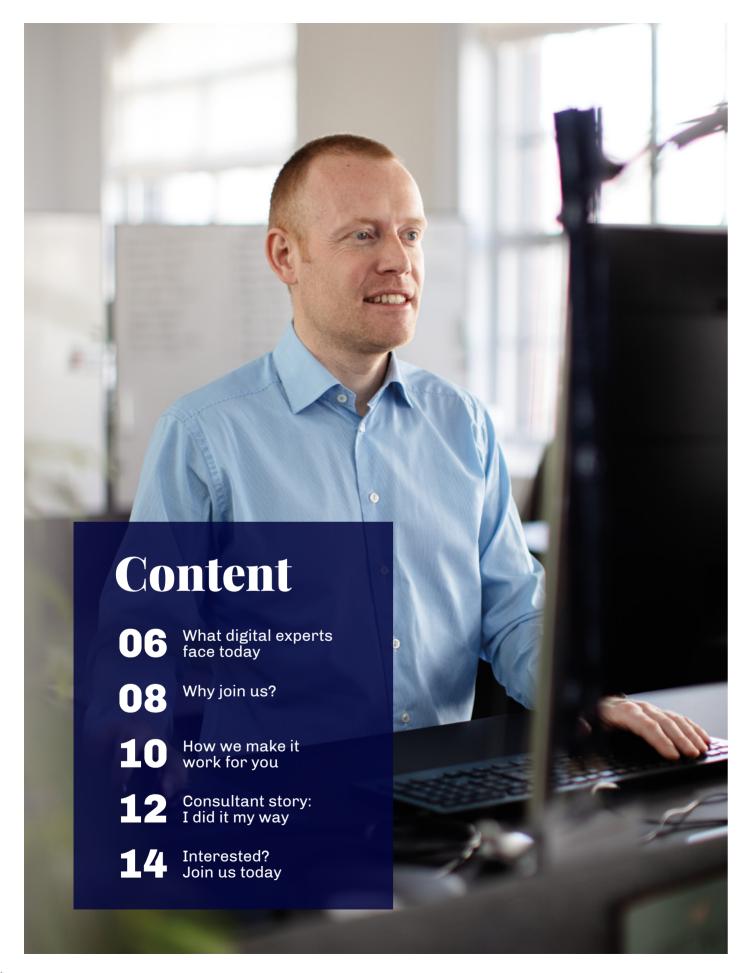
A PROFESSIONAL GROW YOUR NETWORK SKILLS WITH 7N



PROJECTS WITH REAL CHANGE



As an IT consultant with 7N, you receive a personal agent from the very start. We connect you with the most exciting projects related to your field of expertise, help you develop your skills and expand your toolbox, and make you part of a social and professional community of extraordinary people.





## It's time to make it work your way

At 7N, we believe in choosing your own path. The freedom that comes with freelancing and selecting the projects you want often provides more job satisfaction and a better quality of life for you, which, in turn, can mean better results for clients. That's why companies call on the very best freelance IT consultants for support, those who have the right technical skills and the interpersonal qualities necessary to work with different clients across the world

But, whether you're among those already embracing freelance life or considering making the jump, there are many uncertainties and obstacles to navigate: The hassles of practical issues, like administrative paperwork, compensation negotiations, and most pressingly, how to land the exciting projects – then land them again.

As an IT consultant with 7N, we remove the potential anxieties and obstacles of being self-employed and let you enjoy all the benefits of freelance life without the downsides. We match you with projects that fit your technical skills and professional ambitions while also freeing up time for you to spend on other interests.

We believe in creating the best experience for our digital experts. That's why we provide you with a personal agent who connects you with the most interesting projects from the very start. Our agents don't just help you with contract negotiations and administrative work; they also help develop your skills through open dialogue and creative sparring, support your personal goals, and ensure that you feel welcome into our global and professional network.

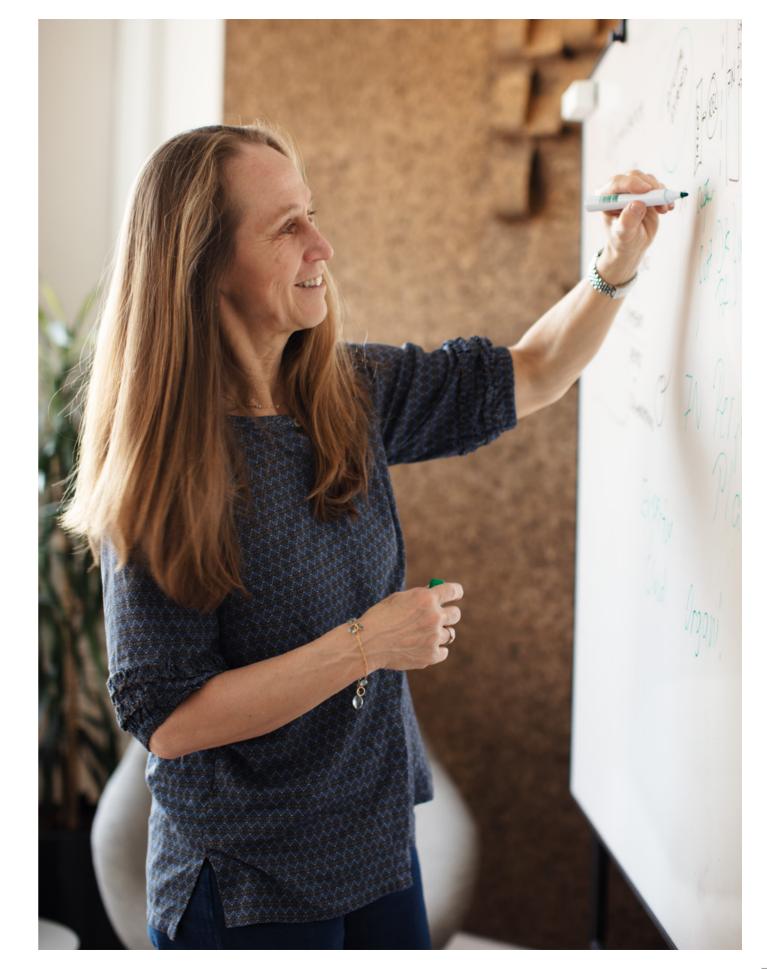
Explore the following pages to learn how we make every aspect of your journey as a digital expert worthwhile. The onboarding on the project, the work, and the transition to the next project. Let's make it work your way.

## What digital experts face today

The world continues to become more digital. Consumers and companies worldwide are embracing digital services and technologies to increase effectiveness, meet changing demands and develop new and intelligent ways of working.

Becoming more digital has naturally raised the demand for experienced and skilled experts – and those who are among the best are critical to creating tomorrow's digital products and services. Often, these experts work periodically as freelancers and external consultants, placed by recruiting agencies among the top global companies for the most critical and complex IT projects.

Unfortunately, these high-end digital experts don't always feel supported. Many freelance agencies and IT brokers don't consider the consultant's unique needs and wants. Freelancers often face poorly matched assignments, resulting in substandard project outcomes, scheduling issues where one project is placed on top of the other, or large gaps between assignments. This leaves many to focus on the uncertainty of each project and wonder: Is it the right fit? Will there be enough work?



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### Why join us?

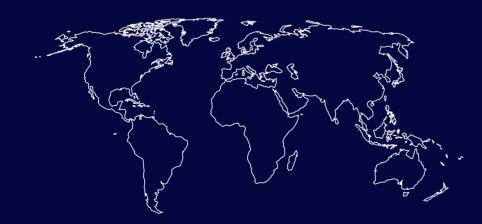
As an agent for the best IT consultants, we celebrate, respect, and serve the extraordinary. For more than 30 years, we've committed ourselves to IT experts who perform exceptionally within complex systems development. And our dedicated agents take pride in finding the perfect match between our consultants and the companies we serve.

For us, the perfect match means pairing you with the projects that fit your technical skills, interests, ambitions, and life outside of work. We firmly believe that correct project placement brings better motivation and a higher success rate – which is why more than 99% of our consultants stay in their matched projects.

Whether it's designing the digital products of tomorrow or driving cross-organizational collaboration and change, with 7N, the world is open for business. We have office locations in nine countries and project positions ranging from program and project management to security specialists to enterprise architects and system engineers.

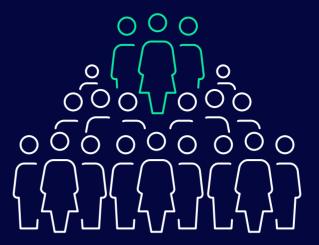
We help our customers actively control their digitalization processes by utilizing a highly specialized and flexible global workforce to ensure ownership and embed systems knowledge. And we work with private and public clients in finance and banking, life sciences, insurance, energy, technology, government, retail, and manufacturing.





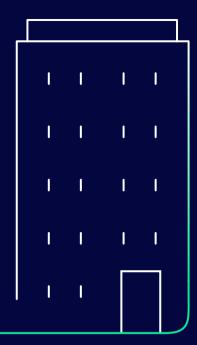
### We are a global network

Our consultants are working across industries and geographical boarders.



Among the **top 3%** of digital experts worldwide

Serving more than 160+ clients





More than

**6,400+** digital experts and

1,600+

specialist skills



Opportunity for placement in nearshoring or offshoring positions



More than

2,500+

projects a year

Serving clients from

different industries

### 7N kick-off

A yearly social event where we take all 7N consultants on a 3-day trip to build strong relationships with our consultants and each other



180+
yearly events

## How we make it work for you

At 7N, we give our digital experts the support and opportunities that ensure a successful journey from the start to the final deliverable of a project. We prioritize the needs of our IT consultants as much as the need of our clients and employees.

### You're never on your own

We're with you all the way. With 7N, you get a personal agent who seeks to understand your technical skills, career goals, and what makes you thrive socially and personally. Your agent will be committed to helping you secure the projects that matter and supporting your freelance journey every step of the way.



### A network of opportunities

Upon joining 7N, you become part of a thriving community of highly skilled and experienced digital experts. And you'll have the chance to socialize and make connections with some of the very best in your field.



# Hick performance under pressure

### Grow your skills and abilities

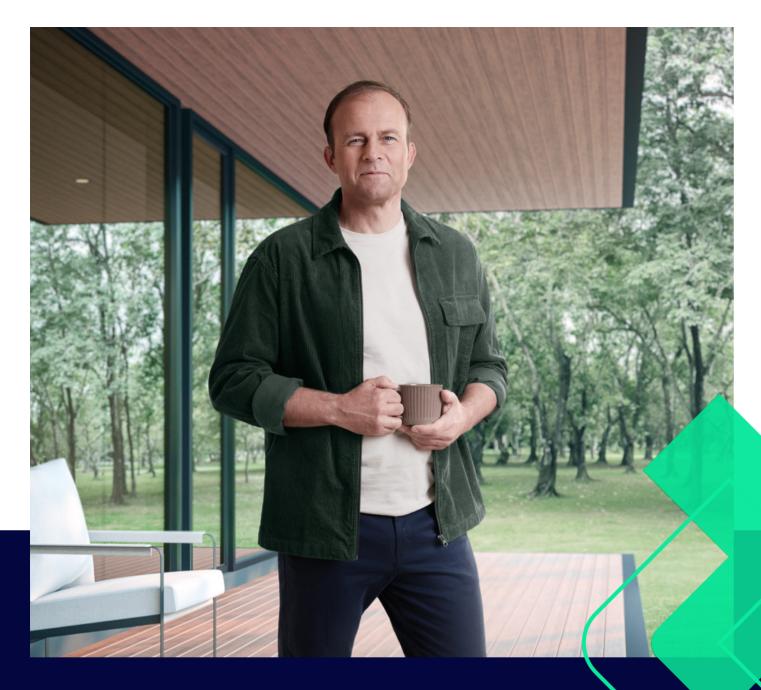
We're here to help you fulfill your potential and ambitions as an expert within the digital sphere. Through our 7N events, we offer you the chance to participate in challenging courses, seminars, and workshops hosted by 7N consultants and other specialists, letting you learn from the very best and excel in the areas specific to your interest.

### Make an impact on exciting projects

We match you with projects based on your ambition and with projects that require a high level of expertise and experience – ensuring they are equally rewarding in terms of challenge and impact. Working as a digital expert at 7N, you will take the lead in driving complex system development for leading international companies. You will work on projects where you can excel professionally and have the chance to make a lasting impact on projects defining the IT landscape of tomorrow.



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## I did it MAY

## "When you design your own life, you get optimal freedom, as told by IT freelancer"

Jan Astrup.

Eight years ago, Jan Astrup's life took a turn. He decided to give up being an independent business owner in favor of a career as a digital expert at 7N.

"It was the best choice for me. It took the burdens of business ownership away – all the hassle and the boring operational stuff – and today, I can focus 120 percent on the fun part: the challenges that I'm about to solve."

Jan is drawn to complex IT-related tasks that need to be solved at impossible speed – the harder, the better. That's his kick; being able to identify pain points and turn them into success for everybody involved. Regardless, if it's the state, a region, or a large industrial company being the client.

### Great flexibility and understanding

At 7N, Jan gets to pick and choose what he wants to work with. He can say no to tasks if he doesn't feel it's the perfect match or if he wants to have extra time off in between jobs. But honestly, it has never been an issue. His agent has found new and exciting projects each time:

"My agent really knows me and my preferences. I'm not just a commodity being bounced around. We have a great rapport and a strong relationship that gives me optimal work conditions."

Mostly, Jan gets assignments with a management focus. Where he's the team leader and needs to draw on his experience of being a former business owner and board member in several companies.

Another big advantage is the network; the ability to meet and connect with likeminded people who share the same passion and drive as him.

"Now, I have someone I can reach out to — someone who also loves to chase solutions for the most advanced problems. So, even though I'm a lone wolf on the assignment, it doesn't feel like that. I have colleagues in 7N that I can call and discuss any issues with. Many have become new friends, and I really enjoy when we meet at seminars and events. It's a unique network and an inspirational playing field."

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## Interested? Join us today

As an IT consultant at 7N, your technical capabilities are essential, but we believe that the secret to a truly high-end IT expert lies in your interpersonal and social skills. We are constantly looking for new freelance consultants who meet our criteria:

### 10+ years industry experience

You have a minimum of 10 years of IT experience in at least one relevant field of expertise.

### **Professional technical competencies**

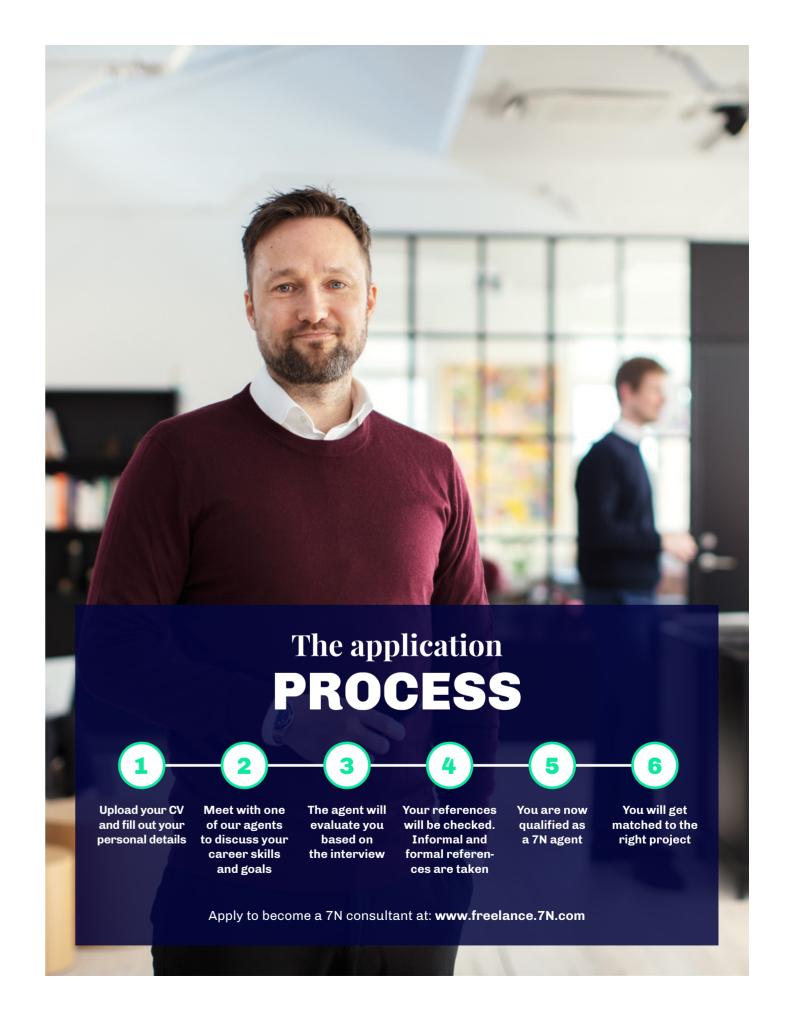
You can demonstrate a commitment to quality in your work and endorsements from your colleagues and clients.

### **Excellent social and interpersonal skills**

You have excellent communication skills and can independently lead projects and teams to success in a variety of environments and corporate cultures.

### Is 7N the place for you?

If you're interested in learning more about working as a freelancer with us, you can visit our website www.freelance.7n.com. You can read first-hand accounts from other 7N freelancers and choose to schedule a meeting with one of our agents to discuss your opportunities.





WWW.FREELANCE.7N.COM