



Life as a Consultant

With 7N



Here, we will describe the typical stages of the life cycle that you will go through as a 7N consultant. There will, of course, be exceptions but that simply illustrates the degree of flexibility we strive to provide both our consultants and clients within any collaboration with 7N.

A new assignment

A new assignment as a 7N consultant usually starts even before the last one is over. We book a meeting with you when the collaboration with your current client has almost finished.

Your profile, skills, and wishes

The aim of this meeting is to update our knowledge of your profile, skills, and wishes. Generally, all of our sales and recruitment agents also attend this meeting in which you are the main point of focus. We would like to hear what the positive and less positive aspects of your latest assignment were. We would also like to know what you would like to work with in the future. At the same time, we will provide you with feedback on how the market is looking, and together, we plan a strategy to help us identify which of our clients that might be relevant for you.

Sometimes, we already have specific inquiries from one or more of our clients which match your profile.

Update your CV

Ensure that your CV is updated before the meeting so that we can start looking for your next assignment right away.

The perfect match

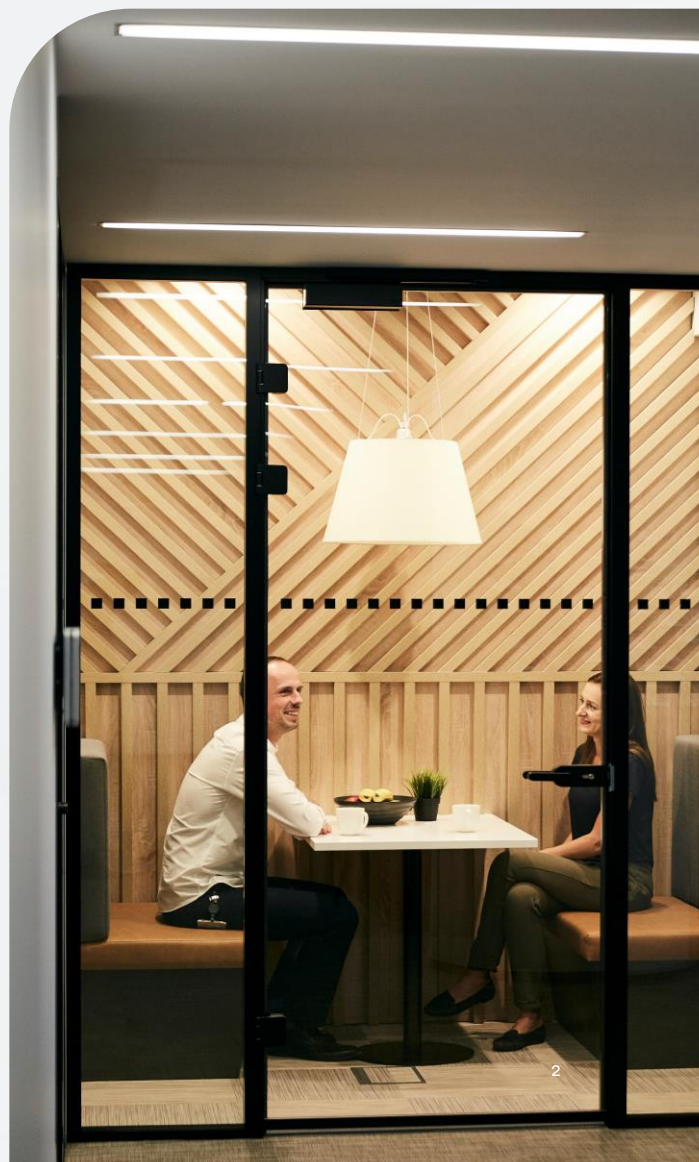
After the meeting, we will pursue our two-pronged strategy of sending out your details 'on spec' (unsolicited), while trying to match up your profile with specific inquiries that we have received from our clients. This is where an updated CV is alpha and omega in helping us creating the best match possible.

Assignment, time frame, and price

Once we find a match, we will always contact you first to discuss the content of the assignment, the time frame, price, etc. and to get your acceptance before we send your profile to a client.

Interview

If the client is interested in your profile, you will be invited to attend an interview. The sales agent that is in charge of this assignment has in-depth knowledge of the client and will use it to prepare you before the interview takes place. The sales agent will also be present at the interview to facilitate the process and ensure that both parties get the best impression of each other



Paperwork

If you get the assignment, we will naturally take care of all the paperwork. We will also contact the other 7N consultants who are working for the same client to introduce you and inform them about when you are starting. In this way, you will have a network of colleagues and invaluable knowledge at your fingertips from day one.

Your personal 7N Agent

While you are working with the client, the sales agent who is responsible for this assignment will get in touch with you regularly. These meetings help us to eliminate any problems that might arise right from the start and will provide you with the best possible framework for success.

Your future

The client may, and often does, wait up until a month before your contract expires to notify us that they wish to renew your employment. We believe in the principle of constant care and therefore we initiate the dialogue well in advance. We will invite you to a new meeting so that we can renew our discussion about your future and can get started selling your services again. Thus, the cycle starts again.

The Role of the 7N Agent

As a consultant at 7N, you are not on your own. We differ from other consultancies by offering all our consultants a personal agent, who cares about you personally and understands your skills and career goals. The 7N agents maintain personal contact with all our consultants, and you will notice that they do not view you as simply a number on payroll, a name in a database, or a commodity to sell.



7N A/S is a global, elite IT consultancy and agency with 30 years market experience in serving all aspects of critical IT projects both within the public and private sector.

We have dedicated ourselves to finding the right match between our consultants and the companies we serve – we believe that is how the best results are created. At 7N, we have built a professional community of extraordinary people. A community dedicated to achieving professional and personal development. A place where the best gets to play with the best.

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